

# Unlock your building's true botential

ambitious builders.

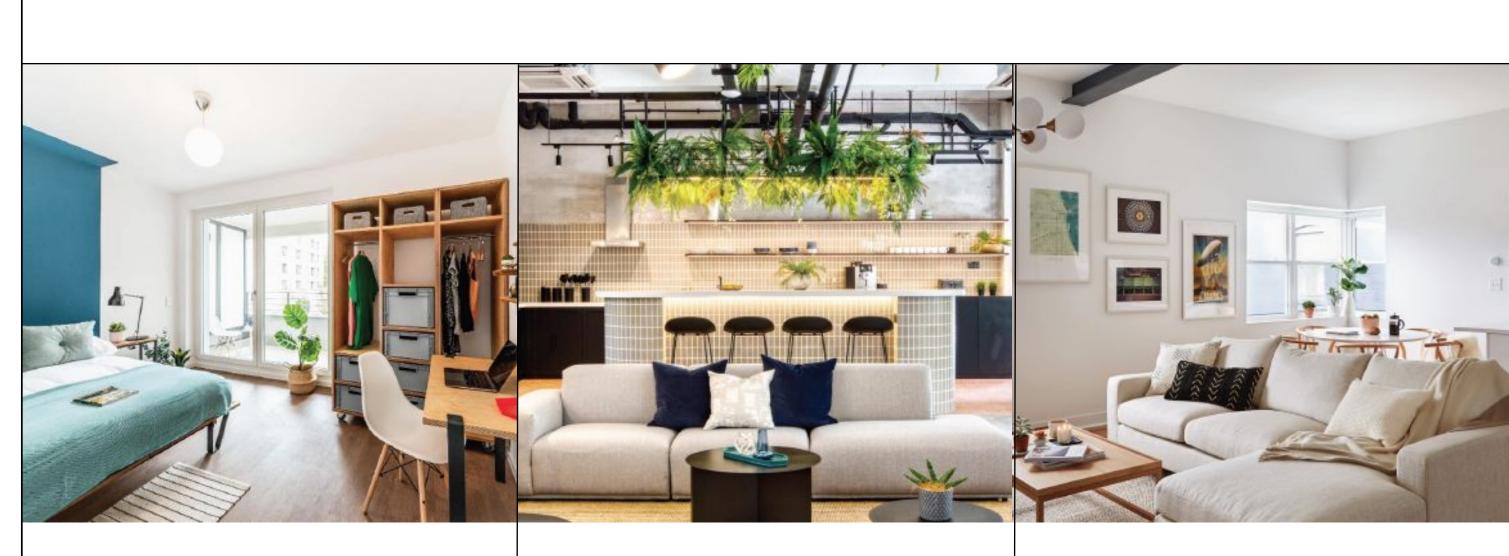


Adaptable living solutions for



# Habyt is the largest flexible living operator worldwide

We are able to support the ambition of innovative real estate developers through our three established product types.



### **CO-LIVING**

Small rooms in shared apartment with very high density to maximise your yield while providing an affordable, fun product for your tenants.



#### HOMES

Habyt is able to configure your building with small studios and traditional apartment in case you want to mix the unit type in your property.

## HOMES

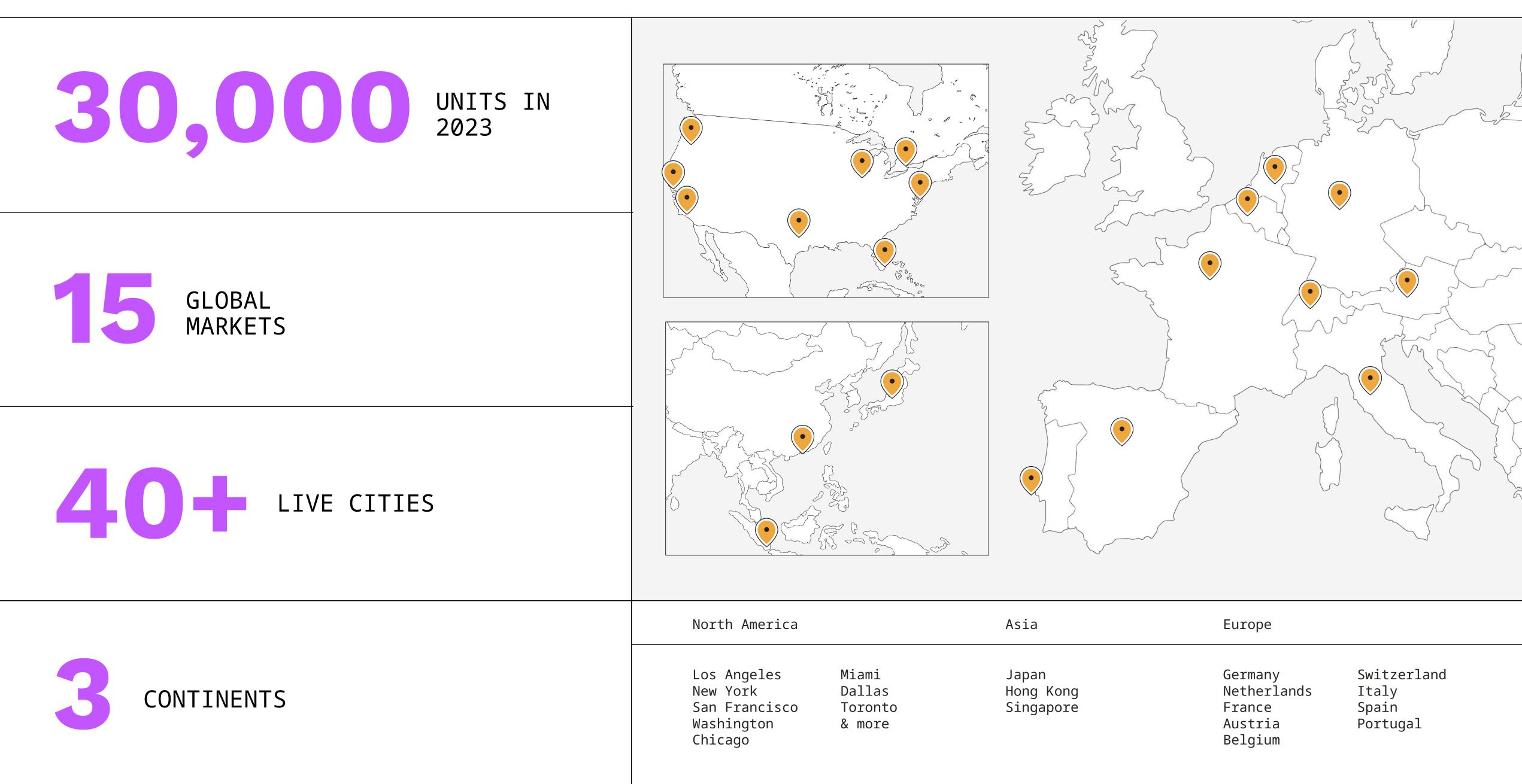
### HOTELS

We have the ability to manage your mixed use buildings by adding a short term rental offering.

## HOTELS







#### UNLOCKING YOUR BUILDING'S POTENTIAL

orth America		Asia	Europe	Europe	
os Angeles ew York an Francisco ashington hicago	Miami Dallas Toronto & more	Japan Hong Kong Singapore	Germany Netherlands France Austria Belgium	Switzerlar Italy Spain Portugal	

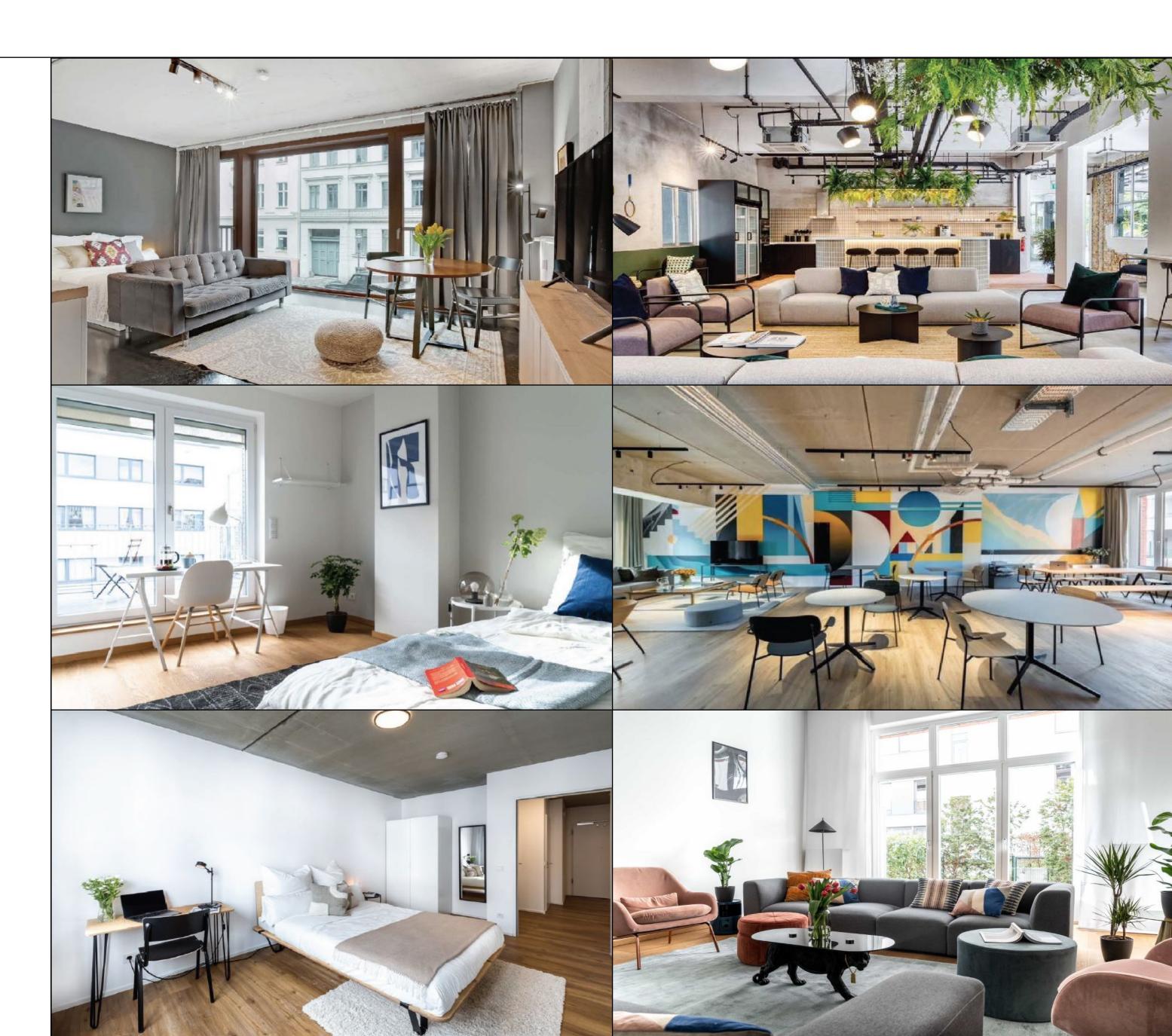


# A beautiful product

To meet all the needs of young professionals



SCAN & DISCOVER OUR BUILDING



UNLOCKING YOUR BUILDING'S POTENTIAL



# Partnership Structure

A simple and efficient process to partner with Habyt

OPE

Cont

Cont

Asset

Loca

Asset

Free

Secu

FF&E

ERATING AGREEMENT STRUCTURE	TERMS
<b>tract type</b>	<ul> <li>Management agreement to maximize the return of the asset</li> <li>Lease agreement to ensure a stable and guaranteed cash flow</li> </ul>
tract duration	• 10 years + option
et size / number of beds	• 2.500 m2 – 12.500 m2 / 100 – 500 beds
ations	Major global cities
et type	Commercial or residential
e rent	Subject to deal evaluation
urity	• 3 months net rent deposit
E	<ul> <li>Initial landlord contribution allows us to a attractive rent levels above market</li> </ul>

le offer



# **But there is** more to come

The currently signed pipeline of 16,000+ units will allow Habyt to diversify its portfolio and strengthen its position as largest co-living operator



Graz UNITS: **218** LIVE: **Q2 2023** PRODUCT: CO-LIVING , HOMES



UNITS: **144** LIVE: **Q1 2025** PRODUCT: HOMES UNLOCKING YOUR BUILDING'S POTENTIAL

# Madrid

UNITS: **128** LIVE: Q3 2023 PRODUCT: CO-LIVING, HOTELS



## Barcelona

UNITS: **786** LIVE: **Q1 2025** PRODUCT: CO-LIVING, HOMES

# Hamburg



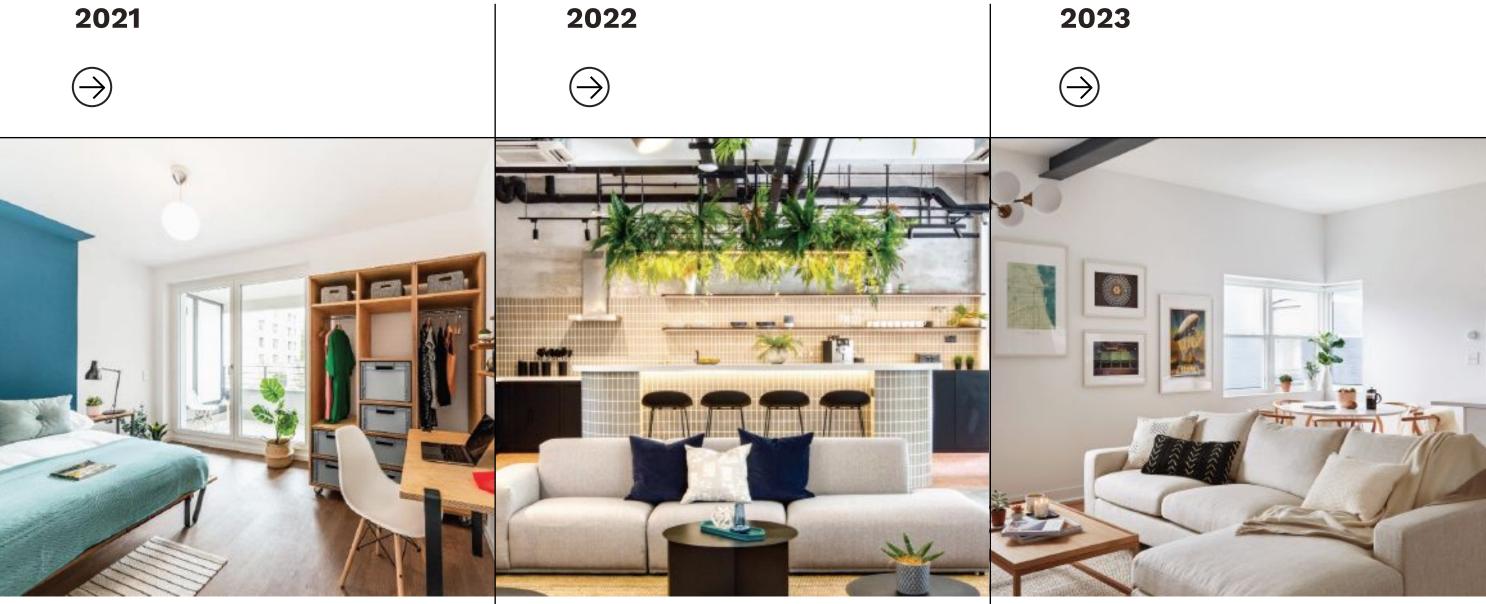




# We are the consolidator in the market

Unparalleled operating expertise and stability driven by the acquisition of the best former-best in class local operator





## SELECTED M&As

### **QUARTERS**

Habyt acquired QUARTERS and, gaining market leadership in Germany and The Netherland and making Habyt the largest player in Europe.

## QUARTERS

#### HMLET

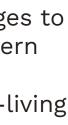
Habyt merges with Hmlet, the biggest Asia Pacific co-living company, to drive forward a revolution in how we live and work.

# hmlet

### **COMMON**

Habyt & Common merges to gain presence in Northern America and together forming the largest co-living operator worldwide.







# We work with strong partners

Track record of institutional real estate landlords, who have been working with and trusting us for years



# Hines Groth gruppe



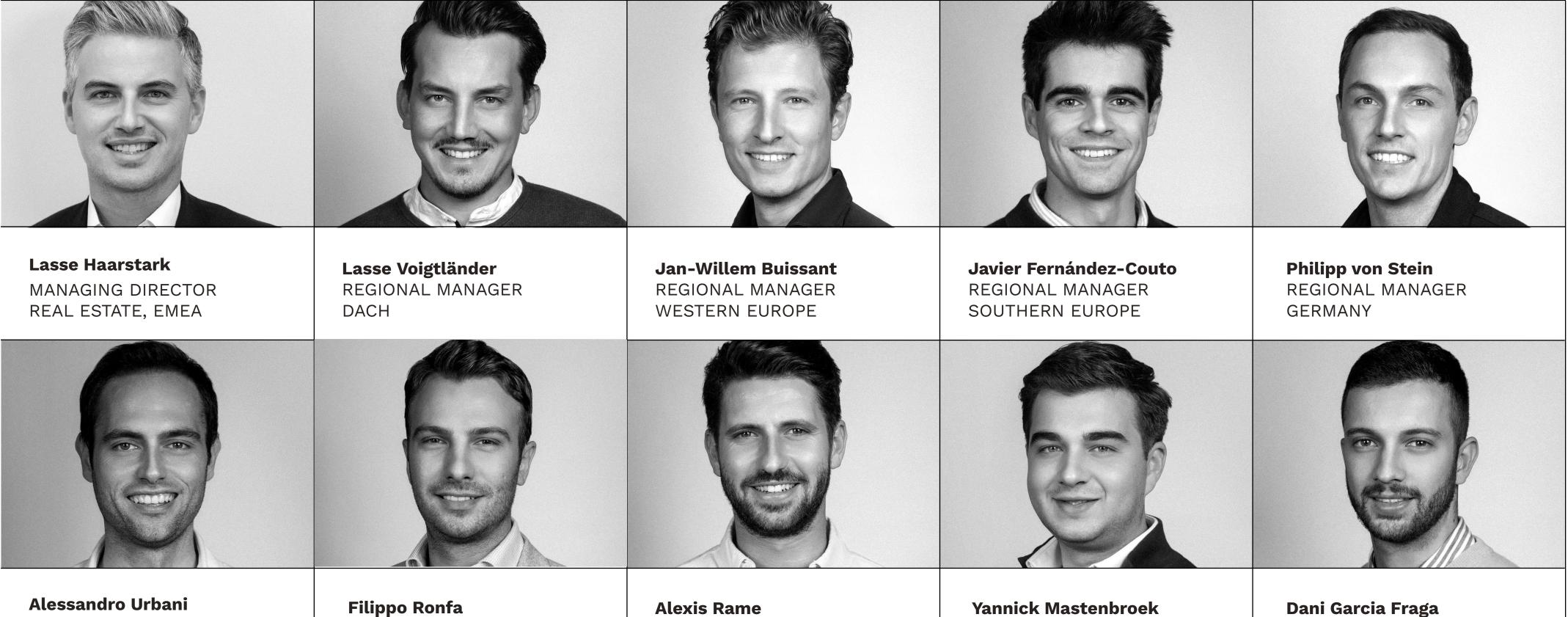
W LAKEWARD

**Brookfield** 





# Habyt's EMEA expansion team



Alessandro Urbani EXPANSION MANAGER ITALY **Filippo Ronfa** COUNTRY MANAGER ITALY **Alexis Rame** EXPANSION MANAGER FRANCE Meet the team responsible for the EMEA region

Yannick Mastenbroek EXPANSION ASSOCIATE BENELUX **Dani Garcia Fraga** EXPANSION ASSOCIATE SPAIN



# Reach out expansion@habyt.com

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GESCHÄFTSFÜHRER: LUCA BOVONE

UNLOCKING YOUR BUILDING'S POTENTIAL

